



FINCONS
GROUP



AMP|PPER

Advanced Management of Partner Performance



AMPPER VALUE PROPOSITION

AMPPER is Fincons Group's solution for business partners performance evaluation.

Highly configurable core modules measure, calculate and manage business partner performance in a tailored, flexible and fast methodology that adapts to different business requirements and application processes.

«Our proposal is to provide an innovative partner performances solution, to reduce Time to Market and OpEx»

KEY FEATURES

- User friendly performance rules creation and modification (no IT skills required)
- Partner Portal for a self-service scenario
- UX improvement and time to use reduction thanks to specific system tools and facilities
- Innovative product Roadmap focused on extreme performance management
- No system integrator needed
- Time to market and OpEx reduction for the whole process through flexibility, autonomy and ease of use

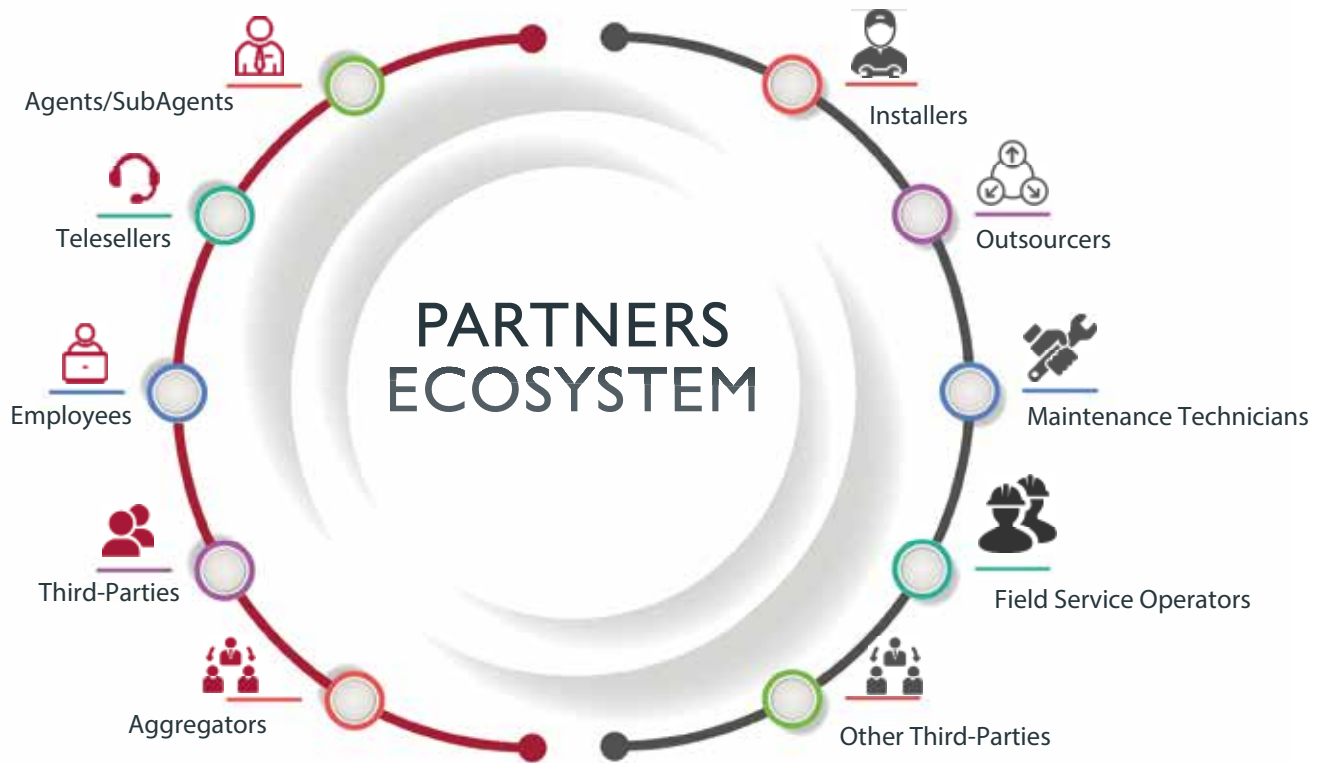
Maximum adaptability to each industry or Business Process



E2E SOLUTION FOR PARTNER PERFORMANCE MANAGEMENT

SALES PARTNERS

OPERATIONS PARTNERS



Effective Sales Performance solution to support whole range of Incentive Compensation activities from data acquisition to invoice proposal and life-cycle, down to the automatic recording of incoming goods and invoices verification.

Simple configuration and creation of KPIs and SLAs to monitor performance - that can result in prizes or penalties - of installers, outsourcers, field service operators, maintenance technicians and all types of service providers with a service based contract.

KEY BENEFITS

- Time to Market reduction for Compensation Processes
- OpEx reduction in both Business and ICT
- Salesforce.com connectors to enable real time compensation
- Simulation and cost forecasting
- Sales Partner engagement and transparency
- Self Service Partner Portal

- Time to Market reduction for Operations
- OpEx reduction both for Business and ICT
- Simulation and cost forecasting
- Continuous evaluation and performance monitoring of Operation Partners enabling real time decision making
- Self Service Partner Portal

SOLUTION SPECIFICATIONS

- Automatic Data Acquisition: integration with SFA, CRM, Billing, Credit systems and other client business systems via API, WebServices, dedicated Connector or flat files
- SFAC | Salesforce AMPPER Connector: automatic Connector and direct integration with Salesforce.com platform
- Incentive Compensation Engine: a dynamic rule engine for business users to quickly configure complex performance rules based on any data in the system
- Performance Engine: analysis and monitoring of partner performance via customizable KPIs
- Compensation Workflow: complete user trackability planning, execution, auditing and approval of payment phases
- Fiscal Module: automatic calculation of Taxes and Social Security relating to partner contracts
- Partner Invoicing: dynamic and flexible configurator to generate and send Invoice Proposals to partners on paper, email or via AMPPER Portal
- Partner Portal: self-service Portal, easy-to-access, for partner information Analysis, monitoring and validation of invoice proposal; evaluation of main performance indicators and specific reports
- What-if Analysis: simulations based on possible business scenarios
- Controlling: design of revenue Forecast scenarios and generation of accurate accruals, for better strategic business decisions
- Reporting: analysis and performance calculation results fully trackable and simple-to-view
- Configuration Boost: automatic production of PDF commercial agreements directly from the system to proceed with approval workflow
- GDPR Pro: compliance with the principle of privacy by design for sensitive customer data

WHY CHOOSE AMPPER?

ADAPTABLE

- Suitable for any Industry or Process
- Multilingual, Multi-Country, Multi-Currency and Multi-Company
- Available both as SaaS and On Premise

- ⚡ - DISRUPTIVE

- Strong autonomy for users
- "Self Service" approach
- Innovative product Roadmap

CONVENIENT

- OpEx Reduction
- Time to Market Reduction and UX improvement
- No System Integrator required



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