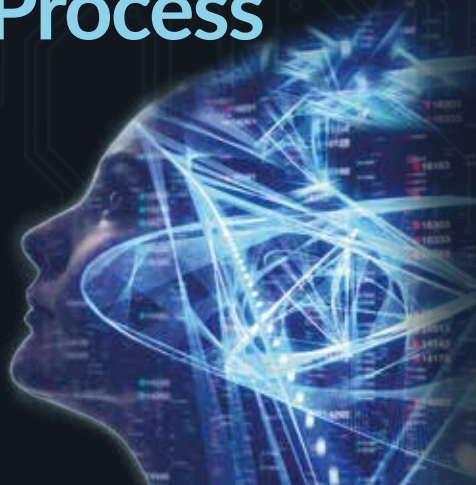


# Artificial Intelligence in the Incentive Compensation Process

AVA - AMPPER Virtual Assistant - is the new module of AMPPER, Fincons Group's solution for business partners performance evaluation.

AVA automates and speeds up incentive compensation activities usually performed manually, preventing errors and time loss. At the core of this new module lie innovative Machine Learning and Natural Language Processing technologies.



## 1- Rules Configurator

AVA works as a virtual senior product expert able to read text from an agreement or from other sources (ex. AMPPER dedicated screen editor) and automatically creates rules in the AMPPER system. The business user can tune and validate AVA's job before confirming the compensation plan.

## 2- Chatbot Assistant

Partners and client users can get in touch with AVA using a dedicated chatbot. They can ask questions about most parts of the information included in the AMPPER system such as details of a specific calculation, incentives, etc.

**AVA**  
AMPPER Virtual Assistant

Sales performance  
management becomes  
fast, clear, simple.

# AMPPER

Advanced Management of Partner Performance

AMPPER is Fincons Group's solution for business partners performance evaluation. The highly configurable core modules measure, calculate and manage business partners performance in a tailored, flexible and fast methodology that adapts to different business requirements and application processes.

new

## AMPPER VIRTUAL ASSISTANT

- Automatic rules configurator
- Chatbot assistant

## CALCULATION ENGINE

- Configuration of incentive compensation rules
- Performance analysis and monitoring
- Compensation workflow

## SALESFORCE AMPPER CONNECTOR

- Automatic connector and direct integration with Salesforce.com

## CONTROLLING

- What-if analysis
- Design of revenue forecast scenarios

## FISCAL MODULE

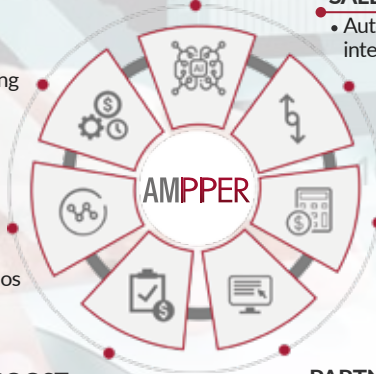
- Automatic calculation of taxes and social security relating to partner contracts

## CONFIGURATION BOOST

- Automatic production of pdf commercial agreements and addenda

## PARTNER PORTAL

- Analysis, monitoring and validation of invoice proposal
- Evaluation of main performance indicators



**AMPPER** has been already chosen by **23 companies** in different industries.

## About Fincons Group

Fincons Group is an IT business consulting and system integration company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations to different industries: energy and utilities, financial services, media, transportation, manufacturing, and public administration. With more than 35 years of experience, Fincons Group has offices in Italy, Switzerland, UK, US, Germany and France. [www.finconsgroup.com](http://www.finconsgroup.com)

For more information:

Simone Villa

Head of AMPPER product center

[simone.villa@finconsgroup.com](mailto:simone.villa@finconsgroup.com)



[www.finconsgroup.com/ampper](http://www.finconsgroup.com/ampper)