



CONTACTS

FINCONS GROUP

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CONSTITUTION YEAR

1983

TOP MANAGEMENT

Michele Moretti – CEO

Francesco Moretti – Group Deputy
CEO and CEO International

Franco Cammarota – President of
the Board of Directors

Marco Ravelli – DACH General Manager

EMPLOYEES

2000 professionals for all the Group

OFFICES

SWITZERLAND: Küssnacht am
Rigi, Bern, Zurich, Lugano

ITALY: Vimercate, Verona, Rome, Bari
and its operative hubs (Bisceglie,
Catania, Lecce, Naples, Trento)

UK: London

USA: New York, Los Angeles

GERMANY: Munich

FRANCE: Paris

OFFERING

IT Business Consulting

Core Business Solution Development

System Integration of International
vendors' products

Proprietary Solutions

IT Services in Smart-Shore

A GLOBAL VISION FOR A MIGHTY SUCCESS



Michele Moretti and Francesco Moretti

With over 38 years of experience and more than 2000 professionals worldwide, Fincons Group is a leader Swiss-Italian IT business consultancy providing innovative services and solutions to a diverse range of industries: Energy&Utilities, Financial Services, International Institutions, Media, Manufacturing, Public Administration and Transportation.

In Switzerland, where the Group counts 300 resources based in Zurich, Bern and Lugano, with the headquarter in Küssnacht am Rigi, Fincons has a well-established reputation consolidated in 28 years of successful projects and boasts highly prestigious clients and long-lasting partnerships with the main international software vendors. In particular, the Manufacturing and Transportation business units - that together with Financial Services are the major sectors for Fincons' business in Switzerland - have recently been strengthened with the appointment of key managers committed to the business units' development.

The Group is strongly investing in the internationalization strategy. From the very beginning, Fincons' shareholders grasped the critical importance of expanding the business internationally, leading the Group, after consolidating its presence in its key territories - Switzerland and Italy, to open new offices in the UK, the USA, Germany and France. This farsighted vision of the shareholders has ensured important results, as Fincons has built a natural mutual exchange of competencies and know-how between domestic and foreign markets, exporting abroad acquired experience and skills and bringing back know-how and innovations, thus providing its clients with the most cutting-edge solutions. Internationalization will be one of the pillars also for the next years, as Fincons has planned, for the next future, the scouting for acquisition of two US companies of the media and financial service industry, with the aim of a continuous and successful growth.

While in Italy, the Group has opened new offices in Trento and Bolzano, near the northern border, thus providing more German-speaking professionals and promoting the proximity to the market of German-speaking countries. Key elements for the success of Fincons' business model are also the Made in Italy Smart-shore Delivery Centre and the Swiss-shore services, delivered from Lugano, which combine customer proximity with flexibility and scalability. For the future, the Group looks forward to an increasing international growth and to the development of an offer that set the pace for a more sustainable digital transformation.

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